

PUBLIC COURSE

The Streetwise Subbie

Commercial Survival for Subcontractors



THE COURSE

Practical contract and commercial training for New Zealand subcontractors, covering subcontract terms, changes to the work and entitlement to payment.

COURSE CONTENT

01 Agreeing the subcontract

Terms, tendering, pricing assumptions and commercial risk.

02 Payment and changes

Payment claims, variations and the Construction Contracts Act 2002.

03 Time and delivery

Programme obligations, notices and extensions of time.

AUCKLAND

3 November 2026

CHRISTCHURCH

4 November 2026**NZ\$995**

+ GST per person

One day / face-to-face

Entry level

[Course details & enquiries](#)

YOUR TRAINER

Raine Selles

More than 35 years' experience in construction, commercial management and dispute resolution.